

**APPENDIX 4 (1) - Year 0, 0 - 6 months Financial Model**

**MENTER TYN LLAN**

**Profit and Loss Forecast**

	£	Year 0	
Sales		<i>Split-Wet Dry</i>	<i>Margin</i>
Beverage	42,348	52%	52.00%
Food	39,160	48%	62.00%
<b>Total Sales</b>	<b>81,507</b>		
<b>Cost of Sales</b>			<i>cost of sales</i>
Beverage cost	20,327		48.00%
Food cost	14,881		38.00%
<b>Total Cost of Sales</b>	<b>35,208</b>		<b>43.20</b>
<b>GROSS PROFIT</b>	<b>46,300</b>		
<b>Other operating income</b>			
Bedrooms income	9,024		
Multipurpose room hire	1,648		
Development Officer Grant	12,500		
Fundraising/merchandise	3,500		
<b>Total Operating income</b>	<b>26,672</b>		
<b>Gross Profit Plus other Operating income</b>	<b>72,972</b>		
<b>Other Operating Costs</b>			
<b>Staff Costs</b>		<i>staff cost excl Dev Off £</i>	<i>Staff cost excl dev off as % of T/O</i>
Manager/Bar person	15,000		
Chef/Cooks	9,000		
Operational hourly paid staff costs	15,243	39,243	48.15%
Development Officer	12,500		
<b>Total Staff Costs</b>	<b>51,743</b>		
<b>EXPENSES</b>			
Office costs	500		
Broadband and phone	550		
Utilities	7,200		
Business Rates	-		
Marketing and promotions	1,000		
Commercial waste collection	875		
Safety Inspections	-		
Insurances	1,000		
Cleaning	2,500		
Staff clothing	300		
Staff Training- Food hygiene; H&S; etc.	700		
Co2 etc.	375		
Consumables	150		
Stock take- training	-		
Credit card charges	809		
Entertainment	-		
Professional fees &HR	1,050		
Bank charges	1,500		
Print/Post	125		
Licenses	500		
Equipment	600		
Building maintenance fund	300		
Pest Control	300		
Interest on Loans	-		
<b>Total Expenses</b>	<b>20,334</b>		
<b>Total Other Operating Costs</b>	<b>72,077</b>		
<b>NET PROFIT / (LOSS (EXCEL DEP))</b>	<b>895</b>		

Note - Figures do not include for VAT, Taxation, Depreciation, inflation or shares refund costs.

APPENDIX 4 (1) - Food and Drink Income Model

FOOD AND DRINK INCOME ESTIMATING MODEL																			
YEAR 0 - October 2022 to March 2023																			
AVAILABLE TRADING DAYS (showing peak trading days and peak trading periods for the year)																			
	Off Peak		Peak				Off peak				Winter Off peak			Total days					
	April	May	June	July	August	September	October	November	December	January	February	March	Off Peak	Peak	Quiet				
	30		31		30		31		30		31		28		31	365			
Sundays								5	4	4	5	4	4	4			9	4	13
Mondays								5	4	4	5	4	4	4			9	4	13
Tuesdays								4	5	4	5	4	4	4			9	4	13
Wednesdays								4	5	4	4	4	4	5			9	4	13
Thursdays								4	4	5	4	4	4	5			8	5	13
Fridays								4	4	5	4	4	4	5			8	5	13
Saturdays								5	4	5	4	4	4	4			9	5	12
	0	0	0	0	0	0	0	31	30	31	31	28	31			61	31	90	182

FOOD SALES PROJECTION														
	Off Peak			Peak			Winter off Peak			TOTAL		Tapered Start Factor 0-6 mths total reduce by 15%		
	Covers per day	Income per cover	Total	Covers per day	Income per cover	Total	Covers per day	Income per cover	Total £	£				
Sundays	9	4	13	35	13	4095	40	13	2080	30	13	5070	11,245	85% 39,159.50
Mondays	9	4	13	10	10	900	20	10	800	0	0	0	1,700	
Tuesdays	9	4	13	10	10	900	20	10	800	0	0	0	1,700	
Wednesdays	9	4	13	10	10	900	25	10	1000	10	10	1300	3,200	
Thursdays	8	5	13	15	10	1200	25	15	1875	10	10	1300	4,375	
Fridays	8	5	13	35	15	4200	50	15	3750	15	15	2925	10,875	
Saturdays	9	5	12	35	15	4725	50	15	3750	25	15	4500	12,975	
	61	31	90			16920			14055			15095	46,070	
Beverage with food - (Est avge 30% of food sales)										5,076	4,217	4,529	13,821	Transfer to Beverage income

KITCHEN STAFF HOURS PROJECTION														
	Off Peak (Food)				Peak (Food)				Winter off Peak (Food)				TOTAL ANNUAL HOURS	
	Opening Hours	Staff Hours	Total hrs per day	Total hours Year	Opening Hours	Staff Hours	Total hrs per day	Total hours Year	Opening Hours	Staff Hours	Total hrs per day	Total hours Year		
Sunday	12pm:4pm=4hrs	5	5	90	12pm:9pm=9hrs	20	20	180	12pm:3pm=3hrs	4	4	72	342	
Monday	5pm:9pm=4hrs	5	5	72	12pm:2pm=2hrs	3	3	81	5pm:8pm=3hrs	4	4	72	153	
Tuesday	12pm:2pm=2hrs	3	3	72	5pm:10pm=5hrs	6	6	81	Closed	0	0	0	153	
Wednesday	5pm:9pm=4hrs	5	5	72	12pm:2pm=2hrs	3	3	81	5pm:10pm=5hrs	6	6	81	189	
Thursday	12pm:2pm=2hrs	3	3	64	5pm:10pm=5hrs	6	6	135	5pm:8pm=3hrs	4	4	36	231	
Friday	5pm:9pm=4hrs	5	5	64	12pm:2pm=2hrs	3	3	72	12pm:2pm=2hrs	2	2	64	200	
Saturday	12pm:3pm=2hrs	5	5	90	5pm:10pm=5hrs	6	6	72	5pm:10pm=5hrs	6	6	64	200	
	5pm:9pm=4hrs	5	5	524	12pm:9pm=9hrs	20	20	810	12pm:2pm=2hrs	2	2	72	342	
									5pm:10pm=5hrs	6	6	8	72	1610

BEVERAGE SALES PROJECTION													
	Off Peak			Peak			Winter off Peak			TOTAL			
	Off Peak days	Peak days	Winter Off Peak days	Average income per cover	Total	Average income per cover	Total	Average income per cover	Total £	£	£		
	Covers per day												
Sunday	9	4	13	20	10	1800	30	10	1200	15	10	1950	4,950
Monday	9	4	13	10	10	900	20	10	800			0	1,700
Tuesday	9	4	13	10	10	900	20	10	800			0	1,700
Wednesday	9	4	13	10	10	900	20	10	800	10	10	1300	3,000
Thursday	8	5	13	15	10	1200	20	10	1000	10	10	1300	3,500
Friday	8	5	13	30	15	3600	40	15	3000	20	15	3900	10,500
Saturday	9	5	12	30	15	4050	40	15	3000	20	15	3600	10,650
	61	31	90			13350			10600			12050	36,000
Beverage with food - (Est avge 30% of food sales)						5,076			4,217			4,529	13,821
											49,821	85%	42,348

Tapered Start Factor 0.6 mths total reduce by 15%

BAR STAFF HOURS PROJECTION													
	Off Peak				Peak				Winter off Peak				TOTAL ANNUAL HOURS
	Opening Hours	Staff Hours	Total hrs per day	Total hours Year	Opening Hours	Staff Hours	Total hrs per day	Total hours Year	Opening Hours	Staff Hours	Total hrs per day	Total hours Year	
Sunday	12pm-11pm=11hrs	12	12	108	12pm-12am=12 plus extra 6	12	18	72	12pm-11pm=11hrs	12	12	156	336
Monday	12pm-2pm=2hrs 6pm-11pm=5hrs	3 6	9	81	12pm-11pm=11	12	12	48	closed		0	0	129
Tuesday	12pm-2pm=2hrs 6pm-11pm=5hrs	3 6	9	81	12pm-11pm=11	12	12	48	closed		0	0	129
Wednesday	12pm-2pm=2hrs 6pm-11pm=5hrs	3 6	9	81	12pm-11pm=11	12	12	48	6pm-11pm=5hrs	6	6	78	207
Thursday	12pm-2pm=2hrs 6pm-11pm=5hrs	3 6	9	72	12pm-11pm=11	12	12	60	6pm-11pm=5hrs	6	6	78	210
Friday	12pm-2pm=2hrs 6pm-11pm=5hrs	3 6	9	72	12pm-12am=12 plus extra 6	12 6	18	90	12pm-2pm=2hrs 6pm-11pm=5hrs	3 6	9	117	279
Saturday	12pm-11am=11hrs plus extra 6	12 4	16	144	12pm-12am=12 plus extra 6	12 6	18	90	12pm-2pm=2 6pm-11pm=5hrs	3 6	9	108	342
			639				456					537	1632

INCOME PROJECTION	
BAR	42,348
FOOD	39,160
<b>TOTAL INCOME</b>	<b>81,507</b>

	STAFF COSTS PROJECTION						TOTAL STAFF COSTS	TOTAL HOURS	Tapered Start Hrs- Reduce hly by 30%	Reduce hly by 20%
	BAR Hours	£	KITCHEN Hours	£	CLEANING Hours	£				
Total Hours from model		1632		1610		400	3642	3642		
Deduct Manager /chef contracted hours	-960	15,000	-576	9,000	0	0	24,000	-1536	24,000	
Balance hours/Cost £ @£10.34	672	6,948	1034	10,692	400	4,136	21,776	2,106	15,243	
<b>Total Costs</b>	<b>1344</b>	<b>21,948</b>	<b>2068</b>	<b>19,692</b>	<b>400</b>	<b>4,136</b>	<b>45,776</b>	<b>4,212</b>	<b>39,243</b>	

Tapered Start Hours

Bar and Cleaning staff costs estimated on the basis of current minimum wage  
 NO Employer NI payable if below £8,840 p.a. - if over threshold then 13%  
 NO pension contributions payable below £6,240 but if over then minimum of 3%  
 April 2021 National Living Wage = £8.91

NATIONAL LIVING WAGE (age 23)			
Pay	NI @13%	WPP @ 3%	Hourly Rate
8.91	1.1583	0.2673	10.34

## APPENDIX 4 (1) - Bedroom and Function Room Income Model

### Bedrooms Income Projection

Bedrooms	YEAR 0				
	days	Rate £	Occupancy %	No Rooms	£
Jan-23	31	70	25%	4	2,170
Feb-23	28	70	25%	4	1,960
Mar-23	31	70	25%	4	2,170
April	30	70		4	-
May	31	100		4	-
June	30	100		4	-
July	31	100		4	-
August	31	100		4	-
Sept	30	100		4	-
Oct-22	31	70	25%	4	2,170
Nov-22	30	70	25%	4	2,100
Dec-22	31	70	25%	4	2,170
<b>Total Accom Income</b>					<b>12,740</b>
Adj for vat included					(2,123)
Adj for 15% Agency fee					(1,593)
<b>Adjusted Bedroom income</b>					<b>9,024</b>

### Multipurpose Room Hire

Bedrooms	YEAR 0				
	days	Rate £	Occupancy %	No Rooms	£
Jan-23	15	25		1	375.00
Feb-23	20	25		1	500.00
Mar-23	20	25		1	500.00
April	15	25			-
May	15	25			-
June	15	25			-
July	15	25			-
August	15	25			-
Sept	20	25			-
Oct-22	20	25		1	500.00
Nov-22	20	25		1	500.00
Dec-22	18	25		1	450.00
<b>Total Multipurpose room Income</b>					<b>2,825.00</b>
Adj for vat included					(471) Reduce to 70%
<b>Total multipurpose room hire</b>					<b>2,354</b>   1648

APPENDIX 4 (2) - Year 1-3 Financial Model

MENTER TY'N LLAN

Profit and Loss Forecast

	Year 1 01/04/2023 £			Year 2 01/04/2024 £	Year 3 01/04/2025 £
<b>Sales</b>		<i>Split-Wet Dry</i>	<i>Margin</i>		
Beverage	120,124		52%	132,136	145,349
Food	111,745		48%	122,920	135,211
<b>Total Sales</b>	<b>231,869</b>			<b>255,055</b>	<b>280,561</b>
<b>Cost of Sales</b>			<i>cost of sales</i>		
Beverage cost	57,659		48.00%	63,425	69,768
Food cost	42,463		38.00%	46,709	51,380
<b>Total Cost of Sales</b>	<b>100,122</b>		<b>43.18</b>	<b>110,135</b>	<b>121,148</b>
<b>GROSS PROFIT</b>	<b>131,746</b>			<b>144,921</b>	<b>159,413</b>
<b>Other Operating Income</b>					
Bedrooms income	38,689			43,009	43,009
Multipurpose room hire	4,333			4,333	4,333
Development Officer grant	25,000			25,000	25,000
Fundraising/merchandise	5,000			7,000	7,000
<b>Total Operating Income</b>	<b>73,023</b>			<b>79,342</b>	<b>79,342</b>
<b>Gross Profit plus Other Operating Income</b>	<b>204,769</b>			<b>224,263</b>	<b>238,755</b>
<b>Other Operating Costs</b>					
<b>Staff Costs</b>		<i>staff cost excl Dev Off £</i>	<i>Staff cost excl dev off as % of T/O</i>		
Manager/Bar person	30,000			30,000	30,000
Chef/Cooks	30,000			30,000	30,000
Operational hourly paid staff costs	48,391	108,391	46.75%	53,230	58,553
Development Officer	25,000			25,000	25,000
<b>Total Staff Costs</b>	<b>133,391</b>			<b>138,230</b>	<b>143,553</b>
<b>Expenses</b>					
Office costs	1,000			1,000	1,000
Broadband and phone	1,100			1,100	1,100
Utilities	12,000			12,000	12,000
Business rates	-			-	3,000
Marketing and promotions	2,000			2,000	2,000
Commercial waste collection	1,750			1,750	1,750
Safety inspections	500			500	500
Insurances	2,000			2,100	2,200
Cleaning	10,000			10,000	10,000
Staff clothing	600			400	400
Staff training- Food hygiene; H&S; etc.	1,000			1,000	1,000
Co2 etc.	1,250			1,300	1,350
Consumables	500			500	550
Stock take- training	1,000			-	250
Credit card charges	2,695			3,276	3,276
Entertainment	3,000			3,000	3,000
Professional fees &HR	2,100			2,100	2,100
Bank charges	1,500			1,500	1,500
Print/Post	250			250	250
Licenses	500			500	500
Equipment	3,000			2,000	2,000
Building maintenance fund	3,000			3,000	3,000
Pest control	600			600	600
Interest on Loans	3,000			3,000	3,000
<b>Total Expenses</b>	<b>54,345</b>			<b>52,876</b>	<b>56,326</b>
<b>Total Other Operating Costs</b>	<b>187,736</b>			<b>191,106</b>	<b>199,879</b>
<b>NET PROFIT / (LOSS (EXCEL DEP))</b>	<b>17,032</b>			<b>33,156</b>	<b>38,875</b>

APPENDIX 4 (2) - Year 1-3 Food & Drink Model

FOOD AND DRINK INCOME ESTIMATING MODEL																
YEAR 0 - October 2022 to March 2023																
AVAILABLE TRADING DAYS (showing peak trading days and peak trading periods for the year)																
Off Peak	Peak					Off peak					Winter Off peak			Total days		
April	May	June	July	August	September	October	November	December	January	February	March	Off Peak	Peak	Quiet		
30	31	30	31	31	30	31	30	31	31	28	31	365				
Sundays	4	5	4	5	4	4	5	4	4	5	4	4	22	17	13	
Mondays	4	5	4	4	5	4	4	4	4	5	4	4	22	17	13	
Tuesdays	4	5	4	4	5	4	4	5	4	5	4	4	22	17	13	
Wednesdays	4	4	5	4	4	5	4	4	4	4	4	5	21	18	13	
Thursdays	4	4	5	4	4	5	4	4	5	4	4	5	21	18	13	
Fridays	5	4	4	5	4	5	4	4	5	4	4	5	22	18	13	
Saturdays	5	4	4	5	4	4	5	4	5	4	4	4	22	18	12	
	30	31	30	31	31	30	31	30	31	31	28	31	152	123	90	
													365		365	

FOOD SALES PROJECTION																
	Off Peak			Peak			Winter off Peak			TOTAL						
	Covers per day	Income per cover	Total	Covers per day	Income per cover	Total	Covers per day	Income per cover	Total £	£						
Sunday	22	17	13	10010	40	13	8840	30	13	5070	23,920					
Monday	22	17	13	2200	20	10	3400	0	0	0	5,600					
Tuesday	22	17	13	2200	20	10	3400	0	0	0	5,600					
Wednesday	21	18	13	2100	25	10	4500	10	10	1300	7,900					
Thursday	21	18	13	3150	25	15	6750	10	10	1300	11,200					
Friday	22	18	13	11550	50	15	13500	15	15	2925	27,975					
Saturday	22	18	12	35	15	13500	25	15	4500	29,550						
	152	123	90	42760	53890	15095	111,745									
Beverage with food - (Est avge 30% of food sales)												12,828	16,167	4,529	33,524	Transfer to Beverage income

KITCHEN STAFF HOURS PROJECTION													
	Off Peak (Food)				Peak (Food)				Winter off Peak (Food)				TOTAL ANNUAL HOURS
	Opening Hours	Staff Hours	Total hrs per day	Total hours Year	Opening Hours	Staff Hours	Total hrs per day	Total hours Year	Opening Hours	Staff Hours	Total hrs per day	Total hours Year	
Sunday	12pm:4pm=4hrs	5	10	220	12pm:9pm=9hrs	20	20	440	12pm:3pm=3hrs	4	8	176	836
Monday	5pm:9pm=4hrs	5	8	176	12pm:2pm=2hrs	3	9	198	5pm:8pm=3hrs	4	4	84	441
Tuesday	12pm:2pm=2hrs	3	8	176	5pm:10pm=5hrs	6	9	189	Closed	0	0	0	374
Wednesday	5pm:9pm=4hrs	5	8	168	12pm:2pm=2hrs	3	9	189	12pm:2pm=2hrs	2	8	176	550
Thursday	12pm:2pm=2hrs	3	8	168	5pm:10pm=5hrs	6	9	198	5pm:10pm=5hrs	6	8	176	836
Friday	5pm:9pm=4hrs	5	8	176	12pm:2pm=2hrs	3	9	198	12pm:2pm=2hrs	2	8	176	374
Saturday	12pm:3pm=2hrs	5	10	220	5pm:10pm=5hrs	6	9	198	5pm:10pm=5hrs	6	8	176	836
	5pm:9pm=4hrs	5	10	220	12pm:9pm=9hrs	20	20	440	12pm:2pm=2hrs	2	8	176	374
				1304				1798				696	3798

**BEVERAGE SALES PROJECTION**

	Off Peak			Peak			Winter off Peak			TOTAL	
	Covers per day	Average income per cover	Total	Covers per day	Average income per cover	Total	Covers per day	Average income per cover	Total £		
Sunday	22	17	13	4400	30	10	5100	15	10	1950	11,450
Monday	22	17	13	2200	20	10	3400			0	5,600
Tuesday	22	17	13	2200	20	10	3400			0	5,600
Wednesday	21	18	13	2100	20	10	3600	10	10	1300	7,000
Thursday	21	18	13	3150	20	10	3600	10	10	1300	8,050
Friday	22	18	13	9900	40	15	10800	20	15	3900	24,600
Saturday	22	18	12	9900	40	15	10800	20	15	3600	24,300
	152	123	90	33850			40700			12050	86,600
Beverage with food - (Est avge 30% of food sales)			12,828	16,167	4,529	33,524	120,124				

**BAR STAFF HOURS PROJECTION**

BAR STAFF HOURS /COST	Off Peak				Peak				Winter off Peak				TOTAL ANNUAL HOURS	
	Opening Hours	Staff Hours	Total hrs per day	Total hours Year	Opening Hours	Staff Hours	Total hrs per day	Total hours Year	Opening Hours	Staff Hours	Total hrs per day	Total hours Year		
Sunday	12pm:11pm=11hrs	12	12	264	12pm-12am=12 plus extra 6	12	6	18	306	12pm:11pm=11hrs	12	12	156	726
Monday	12pm:2pm=2hrs 6pm:11pm=5hrs	3 6	9	198	12pm-11pm=11	12	12	204	Monday closed		0	0	402	
Tuesday	12pm:2pm=2hrs 6pm:11pm=5hrs	3 6	9	198	12pm-11pm=11	12	12	204	Tuesday closed		0	0	402	
Wednesday	12pm:2pm=2hrs 6pm:11pm=5hrs	3 6	9	189	12pm-11pm=11	12	12	216	Wed 6pm:11pm=5hrs	6	6	78	483	
Thursday	12pm:2pm=2hrs 6pm:11pm=5hrs	3 6	9	189	12pm-11pm=11	12	12	216	Thursday 6pm:11pm=5hrs	6	6	78	483	
Friday	12pm:2pm=2hrs 6pm:11pm=5hrs	3 6	9	198	12pm-12am=12 plus extra 6	12 6	18	324	Friday 12pm:2pm=2hrs 6pm:11pm=5hrs	3 6	9	117	639	
Saturday	12pm-11pm=11hrs plus extra 6	12 4	16	352	12pm-12am=12 plus extra 6	12 6	18	324	Saturday 12pm:2pm=2 6pm:11pm=5hrs	3 6	9	108	784	
			1588	1794				537	3919					

**INCOME PROJECTION**

BAR	120,124
FOOD	111,745
<b>TOTAL INCOME</b>	<b>231,869</b>

**STAFF COSTS PROJECTION**

	BAR	KITCHEN	CLEANING	TOTAL STAFF COSTS	TOTAL HOURS	Staff costs as % Income
	Hours	Hours	Hours	£		
Total Hours from model	3919	3798	803		8520	
Deduct Manager /chef contracted hours	-1920	-1920	0	60,000		
Balance hours/Cost £ @€10.34	1999	20,670	1878	19,419	803	8,303
<b>Total Costs</b>	<b>50,670</b>	<b>49,419</b>	<b>8,303</b>	<b>108,391</b>		46.75

**NATIONAL LIVING WAGE (age 23)**

Pay	NI @ 13%	WPP @ 3%	Hourly Rate
8.91	1.1583	0.2673	10.34

Bar and Cleaning staff costs estimated on the basis of current minimum wage  
 NO Employer NI payable if below £8,840 p.a. - if over threshold then 13%  
 NO pension contributions payable below £6,240 but if over then minimum of 3%  
 April 2021 National Living Wage = £8.91

**APPENDIX 4 (2) - Year 1-3 Bedrooms and Function Rooms Model**

Bedrooms Income Projection						YEAR 1						YEAR 2						YEAR 3					
Bedrooms	days	Rate £	Occupancy %	No Rooms	£	days	Rate £	Occupancy %	No Rooms	£	days	Rate £	Occupancy %	No Rooms	£	days	Rate £	Occupancy %	No Rooms	£			
Jan	31	70	25%	4	2,170	Jan	31	80	25%	4	2,480.00	Jan	31	80	25%	4	2,480.00						
Feb	28	70	25%	4	1,960	Feb	28	80	25%	4	2,240.00	Feb	28	80	25%	4	2,240.00						
March	31	70	25%	4	2,170	March	31	80	25%	4	2,480.00	March	31	80	25%	4	2,480.00						
April	30	70	25%	4	2,100	April	30	80	25%	4	2,400.00	April	30	80	25%	4	2,400.00						
May	31	100	65%	4	8,060	May	31	110	65%	4	8,866.00	May	31	110	65%	4	8,866.00						
June	30	100	65%	4	7,800	June	30	110	65%	4	8,580.00	June	30	110	65%	4	8,580.00						
July	31	100	65%	4	8,060	July	31	110	65%	4	8,866.00	July	31	110	65%	4	8,866.00						
August	31	100	65%	4	8,060	August	31	110	65%	4	8,866.00	August	31	110	65%	4	8,866.00						
Sept	30	100	65%	4	7,800	Sept	30	110	65%	4	8,580.00	Sept	30	110	65%	4	8,580.00						
Oct	31	70	25%	4	2,170	Oct	31	80	25%	4	2,480.00	Oct	31	80	25%	4	2,480.00						
Nov	30	70	25%	4	2,100	Nov	30	80	25%	4	2,400.00	Nov	30	80	25%	4	2,400.00						
Dec	31	70	25%	4	2,170	Dec	31	80	25%	4	2,480.00	Dec	31	80	25%	4	2,480.00						
<b>Total Bedrooms Income</b>					<b>54,620</b>					<b>60,718.00</b>					<b>60,718.00</b>					<b>60,718.00</b>			
Adj for vat included					(9,103)	Adj for vat included				(10,120)	Adj for vat included				(10,120)					(10,120)			
Adj for 15% Agency fee					(6,828)	Adj for 15% Agency fee				(7,590)	Adj for 15% Agency fee				(7,590)					(7,590)			
<b>Adjusted Bedroom income</b>					<b>38,689</b>	<b>Adjusted Bedroom income</b>				<b>43,009</b>	<b>Adjusted Bedroom income</b>				<b>43,009</b>					<b>43,009</b>			

Multipurpose Room Hire						YEAR 1						YEAR 2						YEAR 3					
Bedrooms	days	Rate £	Occupancy %	No Rooms	£	days	Rate £	Occupancy %	No Rooms	£	days	Rate £	Occupancy %	No Rooms	£	days	Rate £	Occupancy %	No Rooms	£			
Jan	15	25		1	375.00	Jan	15	25	1	375.00	Jan	15	25	1	375.00								
Feb	20	25		1	500.00	Feb	20	25	1	500.00	Feb	20	25	1	500.00								
March	20	25		1	500.00	March	20	25	1	500.00	March	20	25	1	500.00								
April	15	25		1	375.00	April	15	25	1	375.00	April	15	25	1	375.00								
May	15	25		1	375.00	May	15	25	1	375.00	May	15	25	1	375.00								
June	15	25		1	375.00	June	15	25	1	375.00	June	15	25	1	375.00								
July	15	25		1	375.00	July	15	25	1	375.00	July	15	25	1	375.00								
August	15	25		1	375.00	August	15	25	1	375.00	August	15	25	1	375.00								
Sept	20	25		1	500.00	Sept	20	25	1	500.00	Sept	20	25	1	500.00								
Oct	20	25		1	500.00	Oct	20	25	1	500.00	Oct	20	25	1	500.00								
Nov	20	25		1	500.00	Nov	20	25	1	500.00	Nov	20	25	1	500.00								
Dec	18	25		1	450.00	Dec	18	25	1	450.00	Dec	18	25	1	450.00								
<b>Total Multipurpose room Income</b>					<b>5,200.00</b>					<b>5,200.00</b>					<b>5,200.00</b>					<b>5,200.00</b>			
Adj for vat included					(867)	Adj for vat included				(867)	Adj for vat included				(867)					(867)			
<b>Total multipurpose room hire</b>					<b>4,333</b>	<b>Total multipurpose room hire</b>				<b>4,333</b>	<b>Total multipurpose room hire</b>				<b>4,333</b>					<b>4,333</b>			



**Appendix 4 (3) Menter Ty'n Llan - Cash Flow Projection (2021-2022)**

	Beginning	Apr-21	May-21	Jun-21	Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Total
<b>Cash on hand (beginning of month)</b>	0	0	750	1,250	168,940	169,440	167,940	166,440	167,440	165,940	164,440	112,440	57,440	
<b>Income</b>														
Short term loans				180,000										180,000
WCVA Mortgage and Grant													150,000	150,000
Community Shares				300,000										300,000
Moel Tryfan Quarry Grant		250												250
Gist Gwynedd Grant - Preparation Studies				10,000										10,000
Architectural Heritage Fund - Arch/QS				10,000										10,000
Arch Heritage Cap fund													80,000	80,000
Heritage Lottery Cap fund- works													405,000	405,000
Donations								2,500			2,500			5,000
Bedrooms Income														0
Multipurpose room hire														0
Beverage														0
Food														0
Development Officer grant														0
Fundraising/merchandise		500	500	500	500	500	500	500	500	500	500			5,000
Long Term Loans														0
<b>TOTAL CASH RECEIPTS</b>		750	500	500,500	500	500	500	3,000	500	500	3,000	0	635,000	1,145,250
<b>Total cash available</b>		750	1,250	501,750	169,440	169,940	168,440	169,440	167,940	166,440	167,440	112,440	692,440	
<b>CASH PAID OUT</b>														
Beverage cost														0
Food cost														0
Total Staff Costs														0
Office costs														0
Broadband and phone														0
Utilities														0
Business Rates														0
Marketing and promotions														0
Commercial waste collection														0
Safety Inspections														0
Insurances														0
Cleaning														0
Staff clothing														0
Staff Training														0
Co2 etc.														0
Consumables														0
Stock take- training														0
Credit card charges														0
Entertainment														0
Professional fees						2,000	2,000	2,000	2,000	2,000				10,000
Bank charges														0
Building renovations											55,000	55,000	55,000	165,000
Print/Post														0
Licenses														0
Pest Control														0
Equipment														0
Purchase of premises				332,810										332,810
Interest on Loans														0
temporary loan repayments														0
Mortgage repayments														0
Building maintenance fund														0
<b>TOTAL OUTGOINGS</b>		-	-	332,810	-	2,000	2,000	2,000	2,000	2,000	55,000	55,000	55,000	507,810
<b>Cash available at end of month</b>		750	1,250	168,940	169,440	167,940	166,440	167,440	165,940	164,440	112,440	57,440	637,440	

**Appendix 4 (3) Menter Ty'n Llan - Cash Flow Projection (2022-2023)**

	Beginning	Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Total
<b>Cash on hand (beginning of month)</b>	637,440	637,440	582,440	525,440	384,840	327,840	270,840	213,840	209,342	210,649	211,381	212,688	213,995	
<b>Income</b>		Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Total
Short term loans														0
WCVA Mortgage and Grant														0
Community Shares														0
Moel Tryfan Quarry Grant														0
Cist Gwynedd Grant - Preparation Studies														0
Architectural Heritage Fund - Arch/QS														0
Arch Heritage Cap fund														0
Heritage Lottery Cap fund- works														0
Donations														0
Bedrooms income								1,504	1,504	1,504	1,504	1,504	1,503	9,023
Multipurpose room hire								275	275	275	275	275	273	1,648
Beverage Sales								7,058	7,058	7,058	7,058	7,058	7,058	42,348
Food Sales								6,527	6,527	6,527	6,527	6,527	6,525	39,160
Development Officer grant								2,083	2,083	2,083	2,083	2,083	2,085	12,500
Fundraising/merchandise								583	583	583	583	583	585	3,500
Long term loans				100,000										100,000
<b>TOTAL CASH RECEIPTS</b>		0	0	100,000	0	0	0	18,030	18,030	18,030	18,030	18,030	18,029	208,179
<b>Total cash available</b>		637,440	582,440	625,440	384,840	327,840	270,840	231,870	227,372	228,679	229,411	230,718	232,024	
<b>CASH PAID OUT</b>		Apr-22	May-22	Jun-22	Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Total
Beverage cost								3,388	3,388	3,388	3,388	3,388	3,387	20,327
Food cost								2,480	2,480	2,480	2,480	2,480	2,481	14,881
Total Staff Costs								8,624	8,624	8,624	8,624	8,624	8,623	51,743
Office costs								500						500
Broadband and phone								550						550
Utilities								1,200	1,200	1,200	1,200	1,200	1,200	7,200
Business Rates														0
Marketing and promotions								500		500				1,000
Commercial waste collection								146	146	146	146	146	145	875
Safety Inspections														0
Insurances								1,000						1,000
Cleaning								417	417	417	417	417	415	2,500
Staff clothing								300						300
Staff Training								700						700
Co2 etc.								63	63		63	63	60	375
Consumables										75			75	150
Stock take- training								135	135	135	135	135	133	808
Credit card charges														0
Entertainment														0
Professional fees			2,000	2,000	2,000	2,000	2,000	550					500	11,050
Bank charges								250	250	250	250	250	250	1,500
Building renovations		55,000	55,000	55,000	55,000	55,000	55,000							330,000
Print/Post								25	20	20	20	20	20	125
Licenses								500						500
Pest Control								300						300
Equipment								600						600
Purchase of premises														0
Interest on Loans				3,600										3,600
temporary loan repayments				180,000										180,000
Mortgage repayments														0
Building maintenance fund								300						300
<b>TOTAL OUTGOINGS</b>		55,000	57,000	240,600	57,000	57,000	57,000	22,528	16,723	17,298	16,723	16,723	17,289	630,884
<b>Cash available at end of month</b>		582,440	525,440	384,840	327,840	270,840	213,840	209,342	210,649	211,381	212,688	213,995	214,735	